

Candid.

Sample nonprofit profile

Summary

Quick insights help you save time by showing you essential details at a glance.

Check key facts to determine if an organization is an ideal partner.

Save hours by instantly verifying an organization's eligibility to receive tax deductible grants.

DocumentsForm 990Info

Sample Nonprofit

Platinum TransparencyCandid.

SummaryProgramsGrantsImpactPeopleFinancials

EIN12-3456789

LocationPhiladelphia, PA

Year founded1960

Ruling year1964

Executive DirectorElizabeth Powers

IRS subsection501(c)(3) Public Charity

Organization typePublic Charities

Parent organizationPhiladelphia Nonprofit

Mission

Sample's mission is to cultivate an enduring appreciation for movement through world-class performances, to inspire the next generation with exceptional education and professional training, and to connect with the community through meaningful and inclusive programming.

Our focus

Subject area

Human services

Youth development

Family services

Youth services

Arts and culture

Environment

Unknown or not classified

NTEE codes

Philanthropy, Voluntarism, and Grantmaking Foundations (T31)

Geographic area served

BrazilHaitiMexicoLouisiana

MississippiMichiganNew Mexico

United StatesSouthern Africa

Population served

Adolescents

American Indians/Native AmericansChildren

Children and youthEthnic and racial groups

Immigrants and migrantsIndigenous peoples

Infants and toddlersLow-income people

Black/African peopleAsian people

Caribbean people

Hispanic/Latino/Latina/Latinx people

South American peopleSingle parents

Financials

Fiscal year 2023

Total assets\$32,436,045

Total revenue\$21,442,341

Total expenses\$19,109,646

See more financials

Contact

A Street

Philadelphia, PA 19107

555-555-5000

sample@nonprofit.org

http://samplenonprofit.org

See more contact details

Communication

f in t v

Blog

Programs

Total programs

2

Performance Excellence

Sample presents nearly 60 performances of six productions each year, including its annual holiday production of The Nutcracker.

Subject area: Human servicesCommunity and economic development

Population served: Adults

Geographic area served: Philadelphia

Impact

Sample nonprofit profile | 1

Discover if you share a common goal with an organization or if they need your expertise by exploring their program details.

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Sample Nonprofit

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SummaryProgramsGrantsImpactPeopleFinancials

What we aim to solve

We aim to expand our services so we can reach our community more readily and comprehensively as well as provide our community a state of the art facility and wellness center and expand our school.

Programs

Total programs2

Performance Excellence

Sample presents nearly 60 performances of six productions each year, including its annual holiday production of The Nutcracker.

Subject area: Human servicesCommunity and economic developmentPopulation served: AdultsGeographic area served: Philadelphia

Community Engagement

Sample is changing the way people experience movement. For more than two decades, Sample has shared its love of movement with the city of Philadelphia. Each year, we work with more than 15,000 individuals from across the greater Philadelphia area by offering hands-on, high quality arts education activities in school, out of school, at the theater, in our studios, and at area parks and community centers, free of charge. Whether we are sending the talented dancers into community and senior centers, working through school-based program...

+ More

Population served: Children and youthPeople with disabilitiesGeographic area served: PhiladelphiaCamden CountyPhiladelphia County

Program results

Performance Program

Number of Performances per year

Bar chart showing the number of performances per year from 2012 to 2021. The y-axis ranges from 0 to 40. The x-axis shows years from 2012 to 2021. The number of performances generally increased over the period, with a notable dip in 2020.

Year	Number of Performances
2012	5
2013	10
2014	12
2015	18
2016	10
2017	10
2018	18
2019	20
2020	5
2021	25

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Quickly see how much funding a nonprofit has received.

See which grantmakers are funding this nonprofit and why.

DocumentsForm 990Info

Sample Nonprofit

Platinum TransparencyCandid.

SummaryProgramsGrantsImpactPeopleFinancials

Received

Year awarded

Grant amount

Filter

\$28,029,212

Total grant value

For years 2006 to 2023

Grants730

Funders170

Grant averages

Mean\$38,555

Median\$6,662

Mode\$10,000

Range\$25-\$2M

All received grants

Sort: Fiscal Year

Independence Foundation

Philadelphia, USA

IN SUPPORT OF THE EXCELLENCE FUND

Teachers

Graduate and professional education

Information and communications

View grant

Independence Foundation

Philadelphia, USA

GENERAL SUPPORT

Adults

Children and youth

People with disabilities

Artists and performers

Performing arts

...

View grant

William Penn Foundation

Philadelphia, USA

Dance Chance, an in-school ballet residency program for 1st graders in six SDP and charter partner schools

Adults

Children and youth

People with disabilities

Artists and performers

Elementary and secondary education

...

View grant

Fidelity Investments Charitable Gift Fund

Boston, USA

For grant recipient's exempt purposes

Adults

Children and youth

People with disabilities

Artists and performers

Performing arts

...

View grant

Find a nonprofit that aligns with your goals by evaluating the results of an organization's work.

Dig deeper by reviewing board leadership practices, relevant SDGs, and photos/videos of a nonprofit's impact.

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Sample Nonprofit

SummaryProgramsGrantsImpactPeopleFinancials

Platinum TransparencyCandid.

Goals

What is the organization **aiming to accomplish**?

We have 8 goals that include DEIA. Expand and Build a New Dance Center to Enable our Mission Deepen Artistic Excellence Build Brand and Reputation Shape our School as an International Leader Expand our Audience and Donor Base Create Sustainable Financial, Operational, and Organizational Excellence Deepen Community Engagement and Social Impact Strengthen Governance Structures and Processes

What are the organization's **key strategies** for making this happen?

We are in need of expanding our building so we can serve our community more readily and comprehensively as well as provide our dancers a state of the art facility and wellness center and expand our school.

Results

Program results

Performance Program

Number of Performances per year

Year	Number of Performances
2012	5
2013	10
2014	12
2015	18
2016	10
2017	10
2018	18
2019	22
2020	5
2021	25

How we listen

How is your organization using feedback from the people you serve?

- To identify and remedy poor client service experiences
- To identify bright spots and enhance positive service experiences
- To make fundamental changes to our programs and/or operations
- To inform the development of new programs/projects
- To identify where we are less inclusive or equitable across demographic groups

Media

UN Sustainable Development Goals

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Easily find and connect with key decision-makers.

Find and support organizations that align with your equity and diversity goals.

Get essential demographics information on race & ethnicity, gender identity, transgender identity, sexual orientation, and disability.

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Sample Nonprofit

Platinum TransparencyCandid.

SummaryProgramsGrantsImpactPeopleFinancials

Leadership

Executive director

Mr. Dave Giffen

davegiffen@sample-foundation.orgLinkedIn

As Executive Director of a large private foundation, they lead efforts to drive meaningful change by aligning resources with key societal needs. With expertise in nonprofit management and social innovation, they are committed...

+ More

Chief Financial Officer

Holden Lee

Board members

Barry H. Berke

BrightSky Charities

Board Chair: 2023 - 2024

Terry Andreas

Luminara Foundation

Andrew Kramer

Veridian Trust

Howard Furst

HarborBridge Philanthropies

Daniel Nardello

Nova Horizons Fund

Ellen Baxter

SummitPath Initiatives

Marcia Sells

CoreImpact Group

Michael Friedman

GreenWave Partners

Lucy Fato

BeaconPoint Foundation

David Giffen

Evernorth Collective

Barry Berke

BrightSky Charities

Michael Kempner

Solara Impact Fund

Rich Russo

ThriveSphere

Richard Lewis

UnityQuest Foundation

Helen Lowenstein

HorizonReach Fund

Amanda Moretti

InspirePath Ventures

Jennifer Wallace

RadiantEdge Trust

Staff

David Giffen

Executive Director

Anika Baptista

Deputy Exec. Dir. of Policy

Randy Lubin

Chief Advancement Officer

Marcus Schleifer

General Manager

Mira Rhiel Madsen

Director of Human Resources

Emery Press

Artistic Director

Jocelyn Passaquindici Arcand

Assistant Artistic Director

Alfredo Baptista

Chief Marketing Officer

Nolan Rhiel Madsen

Communications Director

Wilson Franci

Chief Development Officer

Phillip Press

Director of Programs

Haylie Lubin

Director of Education

See more staff

Contact

Primary contact

David Giffen

Executive Director

(212) 555-1000

davegiffen@sample-foundation.org

Fundraising contact

Lindsey Levin

Program Manager

(212) 555-1000

lindseylevin@sample-foundation.org

Demographics

SOURCE: Self-reported; last updated 5/8/2024

Chart viewTable view

This organization's Chief Executive Officer identifies as:

- Asian/Asian American
- Female
- Not transgender (cisgender)
- Gay, lesbian, bisexual, or other sexual orientations in the LGBTQIA+ community
- Person without a disability

AllBoard members (15)Senior staff (8)Staff (190)

Race & ethnicity

	Board members (15)	Senior staff (8)	Staff (190)
Asian / Asian American	1	2	27
Black / African American	5	2	11
Hispanic / Latino / Latina / Latin...	0	0	14
Middle Eastern / North African	0	0	1
Native American / American Indian ...	0	0	0

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Determine the potential of a nonprofit based on their financial viability.

Data visualizations and financial trend analysis make it easy to create forecasts and assessments.

Explore specific revenue and expense line items to find organizations who need your support or services.

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Sample Nonprofit

Platinum TransparencyCandid.

SummaryProgramsGrantsImpactPeopleFinancials

Revenue & expenses

Fiscal year 2023

Revenue+\$3,217,077,611

Contributions\$864,870,595

Program services\$2,167,924,872

Sales\$0

Other\$23,255,681

Gov't grants\$54,255,784

Special events(\$849,629)

Investments\$107,620,308

Expenses-\$2,971,106,889

Program services\$2,691,201,823

Fundraising\$179,837,467

Administration\$100,067,599

Net gain/loss+\$245,970,722

20082023

Year	Revenue	Expenses	Net gain/loss
'08	\$45M	-\$15M	\$30M
'09	\$42M	-\$18M	\$24M
'10	\$40M	-\$15M	\$25M
'11	\$42M	-\$18M	\$24M
'12	\$48M	-\$20M	\$28M
'13	\$52M	-\$22M	\$30M
'14	\$55M	-\$25M	\$30M
'15	\$50M	-\$20M	\$30M
'16	\$48M	-\$18M	\$30M
'17	\$42M	-\$25M	\$17M
'18	\$45M	-\$20M	\$25M
'19	\$58M	-\$25M	\$33M
'20	\$55M	-\$22M	\$33M
'21	\$48M	-\$25M	\$23M
'22	\$60M	-\$25M	\$35M

Revenue & expensesBalance sheetFinancial trend analysis

Fiscal year: Jan 01 - Dec 312023Download

Revenue2023

Contributions	\$864,870,595
Government grants	\$54,255,784
Program services	\$2,167,924,872
Investments	\$107,620,308
Special events	(\$849,629)
Sales	\$0
Other	\$23,255,681
Total revenue	\$3,217,077,611

Expenses2023

Program services	\$2,691,201,823
Administration	\$100,067,599
Fundraising	\$179,837,467
Total expenses	\$2,971,106,889

NET GAIN/LOSS\$245,970,722

Functional expenses2023

Accounting fees	\$2,301,036
Advertising & promotion	\$18,497,293
Information technology expenses	\$56,736,668
Insurance expenses	\$42,764,602
Interest expenses	\$22,447,533
Investment management fees	\$0
Pension plan contributions	\$6,205,564
Professional fundraising expenses	\$96,553,377

Glossary and formula definitionsDigitizing IRS form 990 data

Paid preparer

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